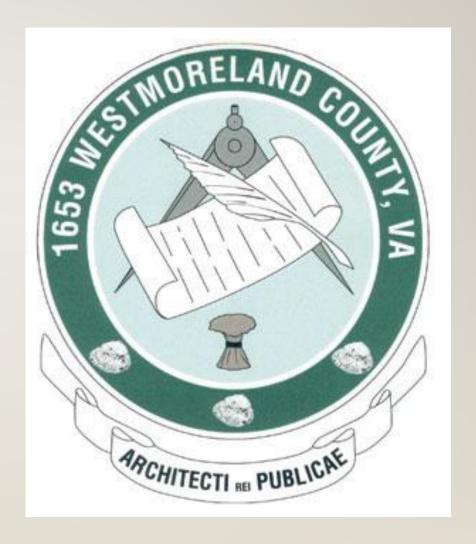
FISCAL YEAR 2024-2025 GENERAL FUND

PROPOSED BUDGET WORK SESSION

MONDAY, APRIL 22, 2024



Westmoreland County, Virginia

- 18,999 Residents (Weldon Cooper Center)
- 507 Square Miles (Urban, Suburban, Rural)
- \$56,647 Median Household Income
- 3.9% Unemployment
- 47.9 Median Age
- Fully Accredited School System
- \$0.62 Real Estate Tax



FINANCIAL MANAGEMENT - POLICIES

Being good stewards of the public trust and promoting financial integrity are important goals of any
County. The following broad policies set forth guidelines against which budgetary performance can be
measured and proposals for future programs can be evaluated. The policies help ensure that a County
manages its funds in a fiscally responsible manner

Objectives of Financial Policies:

- To contribute significantly to the County's ability to <u>insulate itself from financial crises and promote</u> <u>long-term financial stability</u>
- To focus on the County's <u>overall financial picture</u>, while <u>linking long-term financial planning to daily operations</u>.
- To enhance financial credit ability by helping to <u>achieve the highest possible credit and bond ratings</u>.



FINANCIAL MANAGEMENT - POLICIES

Financial Planning Policies:

- Balancing the Budget Prepare and approve an annual budget in compliance with sound financial practices.
- Long Range Planning Assess the long-term financial implications of a current and proposed operating and capital budgets by annually preparing a 3-year cash flow projection for the General Fund, Capital Projects Fund, and Debt Service Funds.
- Asset Inventory Annually inventory and assess the condition of all major capital assets
- Investments Annually assess all investments



KEY FINANCIAL POLICIES

- <u>Balanced Budget</u> Reoccurring revenues are paying for reoccurring expenditures
- Debt as Percentage of Assessed Value 4% or Less
 - Indicator of the County's ability to repay debt with property taxes
 - Ability to meet debt obligations during economic downturn
- <u>Debt as Percentage of General Government Expenditures</u> 10% or less
 - Ability to repay debt without impacting County Services
 - Smaller percentage = Less burden on the operating budget



KEY FINANCIAL POLICIES

Fund Balance

- Indicator of financial strength and ability to cope with unexpected financial problems and emergencies
- 15% of the budgeted General Fund Expenditures must be maintained in order to keep bond rating



Moody's Investor Service Westmoreland County, VA Annual Comment on Westmoreland County

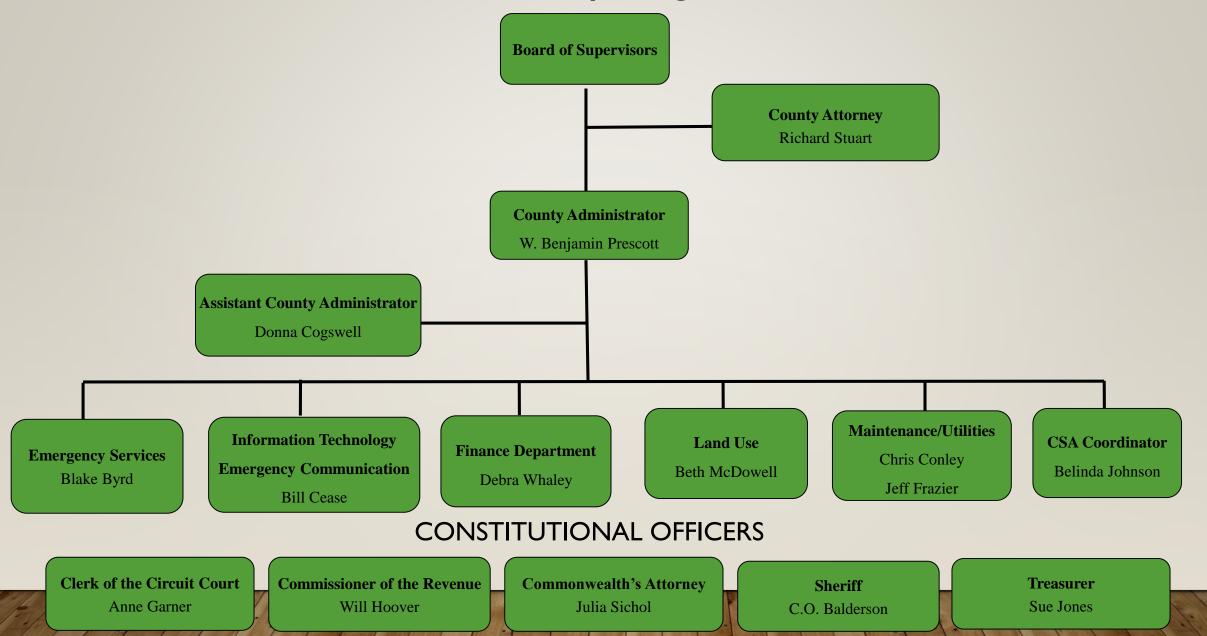
Credit Overview Westmoreland County has a very strong credit position. Its Aa2 rating matches the US counties median of Aa2. Notable credit factors include a robust financial position, a small tax base with a healthy wealth and income profile, and manageable debt and pension liabilities. Finances: The financial position of the county is robust and is consistent with the assigned rating of Aa2. The cash balance as a percent of operating revenues (36.8%) is roughly equivalent to the US median, and increased from 2015 to 2019. Moreover, the fund balance as a percent of operating revenues (32.2%) approximates the US median. Because Virginia counties' operating funds include school operations, the median operating fund balance is generally lower than national medians. However, given the strong institutional framework we assign to VA counties, which reflects their significant revenue raising and expenditure cutting abilities, their overall financial positions can remain strong despite lower reserve levels.

S & P Global Long Term Rating AA-/Stable Affirmed

Credit overview Westmoreland County has historically leveraged its sizable, stable residential tax base, and limited debt service burden to maintain a long track record of solid financial performance. Significant construction in the county's waterfront communities increased during the pandemic, with residents from nearby cities spending more time in second homes in Westmoreland County. Revenues and expenditures both performed well in fiscal 2021 according to unaudited estimates, further strengthening the county's financial position. In addition to lowering debt service, this refunding also allows the county to reclaim a portion of monies in debt service reserve funds (DSRFs) spread across general, other governmental, and enterprise funds. We also view the county's manageable pension and other postemployment benefit (OPEB) liabilities as well as limited annual contributions as benefiting budgetary performance over the long term. The rating further reflects our view of the county's:

- Adequate economy, with projected per capita effective buying income (EBI) at 100.8% of the national level and market value per capita of \$155,599;
- Strong management, with good financial policies and practices under our Financial Management Assessment (FMA) methodology;
- Strong budgetary performance, with slight operating surpluses in the general fund and at the total governmental fund level in fiscal 2020;
- Very strong budgetary flexibility, with an available fund balance in fiscal 2020 of 35% of operating expenditures;
- Very strong liquidity, with total government available cash at 1.6x total governmental fund expenditures and 20.6x governmental debt service, and access to external liquidity we consider strong;
- Adequate debt and contingent liability profile, with debt service carrying charges at 7.6% of expenditures and net direct debt that is 151.0% of total governmental fund revenue, as well as low overall net debt at less than 3% of market value; and
- · Very strong institutional framework score.

Westmoreland County Organizational Chart





GENERAL FUND

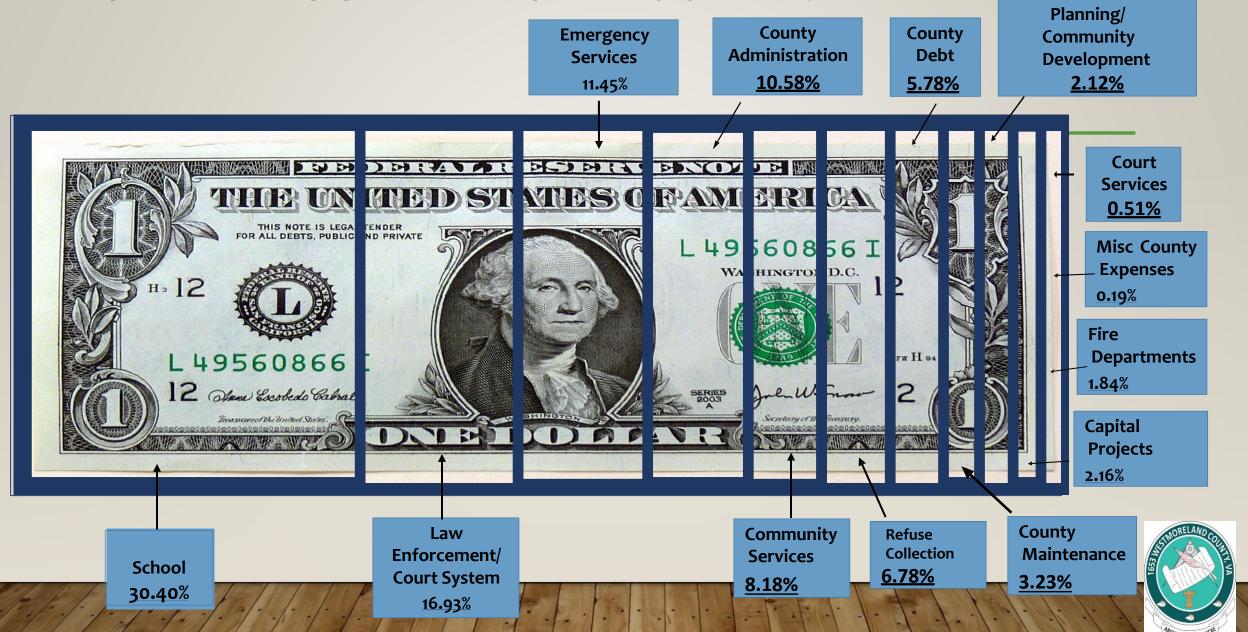
WHERE MOST COUNTY SERVICES ARE FUNDED PRIMARY OPERATING FUND OF THE COUNTY. THIS FUND IS USED TO ACCOUNT FOR ALL FINANCIAL TRANSACTIONS AND RESOURCES. REVENUES ARE DERIVED PRIMARILY FROM PROPERTY AND OTHER LOCAL TAXES, STATE AND FEDERAL DISTRIBUTIONS, LICENSES, PERMITS, CHARGES FOR SERVICES AND OTHER MISC. INCOME.



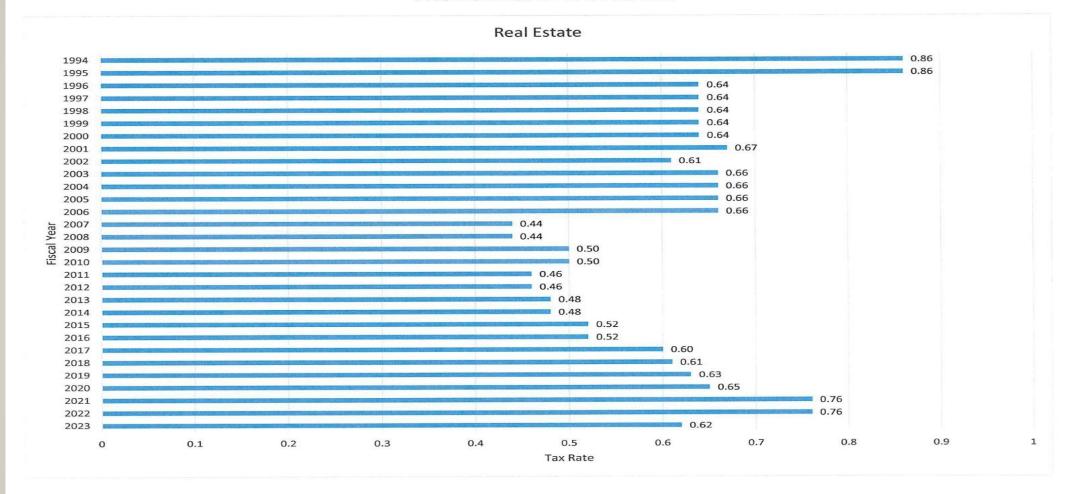
WESTMORELAND TAX DATA

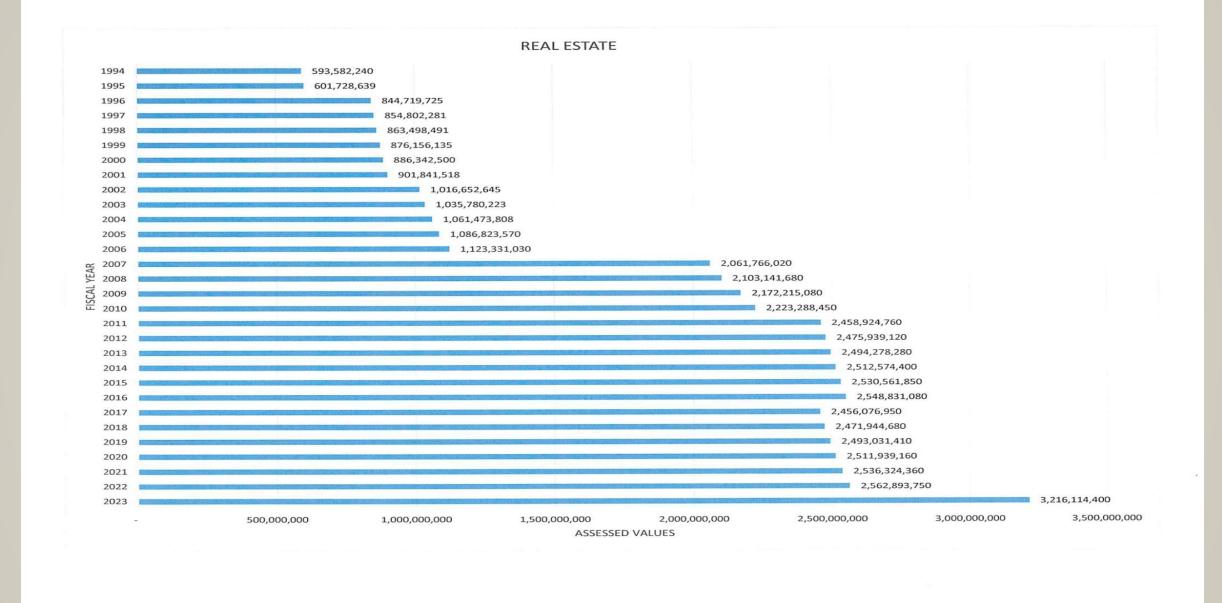
TAX REVENUES GENERATED FROM PERSONAL PROPERTY, MOBILE HOMES, FARM MACHINERY, MACHINERY AND TOOLS, MERCHANT'S CAPITAL, REAL ESTATE, AND PUBLIC UTILITIES.

HOW ARE YOUR TAX DOLLARS SPENT?



HISTORICAL TAX RATE





FY 2023 – 2024 ADOPTED TAX RATES

FY 2023-2024 Adopted		FY 2023-2024 Ac	dopted	opted Combined		
*School District T	ax Rates	General Government Tax Rates FY 2023-2024		FY 2023-2024 Ta	ax Rates	
Personal Property	1.60	Personal Property	2.15	Personal Property	3.75	
Mobile Homes	.46	Mobile Homes .16		Mobile Homes	.62	
Farm Machinery	1.46	Farm Machinery	.29	Farm Machinery	1.75	
Machinery & Tools	2.00	Machinery & Tools	.00	Machinery & Tools	2.00	
Merchant's Capital	.72	Merchant's Capital .24		Merchant's Capital	.96	
Real Estate	.22	Real Estate .40		Real Estate	.62	
Public Utilities	.46	Public Utilities	.16	Public Utilities	.62	

WHAT HAPPENS IF I INCREASE REAL ESTATE TAXES \$0.01?

- One cent of tax increase to the Real Estate Assessed Values generates an estimated
 \$325,275 of revenue for the County
- Example I: \$500,000 at 0.62 pays \$3100.00 in real estate taxes
- Example 2: \$500,000 at 0.72 pays \$3600.00 in real estate taxes
- Example 3: \$500,000 at 0.82 pays \$4100.00 in real estate taxes

WHAT HAPPENS IF I INCREASE PERSONAL PROPERTY \$0.01?

- One cent of tax increase to the Personal Property Assessed Values generates an estimated \$21,160 of revenue for the County
- Example 1: \$50,000 at 3.75 pays \$1,875.00 in personal property taxes
- Example 2: \$50,000 at 3.85 pays \$1,925.00 in personal property taxes
- Example 3: \$50,000 at 3.95 pays \$1,975.00 in personal property taxes

ASSESSED VALUE CHANGES

FY2023-2024				
	COUNTYWIDE	SCHOOL DISTRICT	COLONIAL BEACH	TOTAL
Personal Property	239,980,000	200,500,000	39,480,000	479,960,000
Mobile Homes	5,231,300	5,200,000	31,300	10,462,600
Farm Machinery	7,283,520	7,283,520	0	14,567,040
Machinery & Tools	6,181,110	6,181,110	0	12,362,220
Merchants Capital	10,065,920	7,390,920	2,675,000	20,131,840
Real Estate	3,074,570,960	2,463,013,760	611,557,200	6,149,141,920
Public Utilities	76,041,392	66,985,933	9,055,459	152,082,784
TOTALS	3,419,354,202	2,756,555,243	662,798,959	6,838,708,404
FY2024-2025				
	COUNTYWIDE	SCHOOL DISTRICT	COLONIAL BEACH	<u>TOTAL</u>
Personal Property	224,390,000	188,100,000	36,290,000	448,780,000
Mobile Homes	5,433,390	5,402,090	31,300	10,866,780
Farm Machinery	6,946,090	6,946,090	0	13,892,180
Machinery & Tools	6,267,730	6,267,730	0	12,535,460
Merchants Capital	11,053,000	8,592,000	2,461,000	22,106,000
Real Estate	3,182,728,080	2,544,863,080	637,865,000	6,365,456,160
Public Utilities	76,041,392	66,985,933	9,055,459	152,082,784
TOTALS	3,512,859,682	2,827,156,923	685,702,759	7,025,719,364
	**Cha	inge of: \$187,010,960 +2.7	3%	

SCHOOL FUNDING CHANGES – LOCAL EFFORT

NOTE: Allocations of Below Expenses based on 37%

Late filing fee – 37%, \$17,316

Prior Year Taxes – 37%, \$123.192

Pen & Int taxes – 37%, \$102,490

Interest earnings – 37%, \$70.988

Westmoreland County
Assessed Values For FY 2023-2024
Countywide, School District & Colonial Beach
ESTIMATED

WESTMORELAND FUNDING SOURCES FOR SCHOOL SYSTEM:

8.584.640 Levy Revenues Motor Vehicle Licenses 810.823 1.402.666 Local 1% Sales Tax PILT 1.600 Auto Rental Tax 4,000 Mobile Home Titling Tax 20,000 Rollback Tax Prior Year Taxes 42,500 Gross Receipts Tax 51,154 State Car Tax Reimbursement 423,233 Communications Tax 443,600 Utility Tax (Electric) 341,215 Tax Penalties & Interest 27,529 Interest Earnings 15,374 Late Filing Fee Business Permit Fee 14,650 TOTALS 12,182,984 Subtract D/S Payments to be paid from GF -961,172

Transfer Balance

**NOTE: LOCAL EFFORT INCREASED BY \$1,576,749 +14.05%

**REASON FOR CHANGE: ADM = 1492.265 CI = From .46 to .5065

11,221,812

Westmoreland County
Assessed Values For FY 2024-2025
Countywide, School District & Colonial Beach
ESTIMATED

WESTMORELAND FUNDING SOURCES FOR SCHOOL SYSTEM:

Levy Revenues	8,614,978
Motor Vehicle Licenses	821,000
Local 1% Sales Tax	1,457,000
PILT	1,600
Auto Rental Tax	4,000
Mobile Home Titling Tax	30,000
Rollback Tax	7,000
Prior Year Taxes	116,550
Gross Receipts Tax	50,000
State Car Tax Reimbursement	423,233
Communications Tax	400,000
Utility Tax (Electric)	330,000
Tax Penalties & Interest	125,060
Interest Earnings	22,644
Late Filing Fee	18,500
Business Permit Fee	15,000
TOTALS	12,436,565
Subtract D/S Payments to	
be paid from GF	-1,222,790
Transfer Balance	11,213,775
Local Effort Amount	12,790,524
<u>Difference</u>	(\$1,576,749)

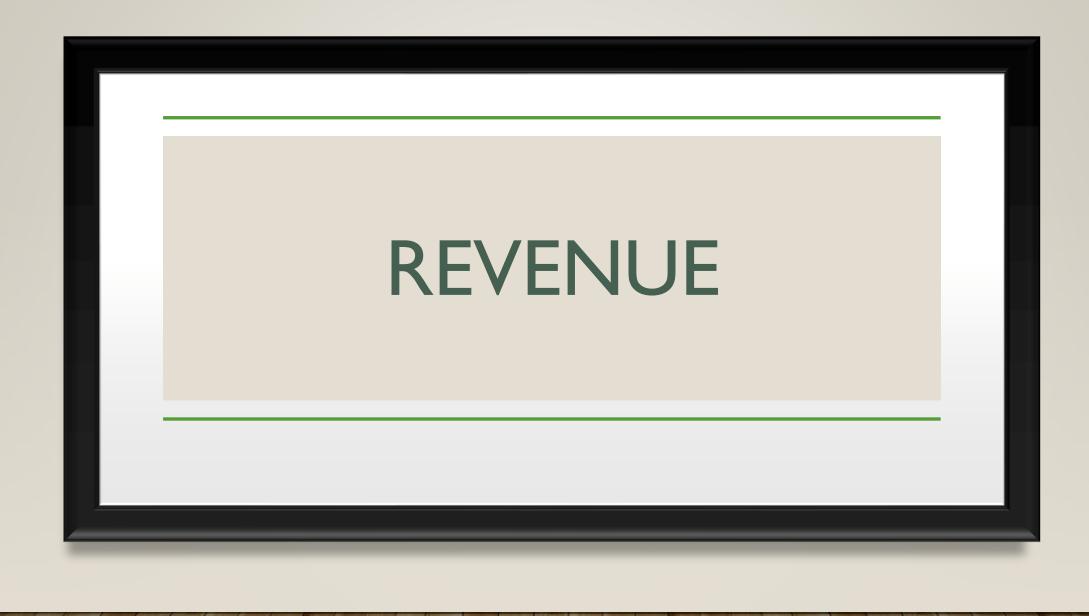
NOTE: Allocations of Below Expenses based on 77%

Late filing fee – 77%, \$38,500

Prior Year Taxes – 77%, \$242.550

Pen & Int taxes – 77%, \$260,260

Interest earnings – 77%, \$47.124



FUND BALANCE APPROPRIATION

FY23/24	Proposed FY24/25	Difference
\$2,012,916.00	\$2,000,000	(\$12,916.00)

TAX REVENUES

		2024 Anticipated Values			Tax Rate Table		Revenue					
	TOWN OF COLONIAL BEACH	WESTMORELAND COUNTY (NON-TCB)	TOTAL ALL OF WESTMORELAND	SCHOOL DISTRICT	GENERAL GOVERNMENT	COMBINED	COUNTY	SCHOOL	TOTAL	PREVIOUS YEAR TAXES COLLECTED	CAR TAX REBATE	GRAND TOTAL
PERSONAL PROPERTY	36,290,000	188,100,000	224,390,000	0.0160	0.0215	0.0375	\$4,824,385	\$3,009,600	\$7,833,985	\$154,500.00	(\$1,139,678.00)	\$6,848,807
MOBILE HOMES	31,300	5,402,090	5,433,390	0.0046	0.0016	0.0062	\$8,693	\$24,850	\$33,543			\$33,543
FARM MACHINERY	0	6,946,090	6,946,090	0.0146	0.0029	0.0175	\$20,144	\$101,413	\$121,557			\$121,557
MACHINERY AND TOOLS	0	6,267,730	6,267,730	0.0200	0.0000	0.0200	\$0	\$125,355	\$125,355			\$125,355
MERCHANT'S CAPITAL	2,461,000	8,592,000	11,053,000	0.0072	0.0024	0.0096	\$26,527	\$61,862	\$88,390			\$88,390
REAL ESTATE PUBLIC UTILITIES	637,865,000 9,055,459		3,182,728,080 76,041,392				\$12,730,912 \$121,666		\$18,329,611 \$429,802	\$315,000.00		\$18,644,611 \$429,802
ROLLBACK TAXES												\$7,000
PENALTIES & INTEREST												\$339,000
LATE FILING PP RETURN												\$56,600
				School Distri	ict Rates not applicabl Colonial Beach	e in the Town of					TOTAL	\$26,694,663
NOTE:												
Not reduced for Car Tax Rebate or Uncollectable												

OTHER LOCAL TAXES GENERATING REVENUE

	FY2023-2024	FY2024-2025 Estimated	Difference
Local Sales Tax & Use Tax	\$1,402,666.00	\$1,892,417.00	\$489,751.00
	• ′ ′	• • •	
Utility Tax/Electric/NNE	\$204,325.00	\$200,000.00	(\$4,325.00)
Utility Tax/Electric/DVAPWR	\$136,890.00	\$130,000.00	(\$6,890.00)
Business Taxes	\$65,804.00	\$65,000.00	(\$804.00)
Motor Vehicle Licenses	\$810,823.00	\$821,000.00	\$10,177.00
Golf Cart Decals	\$400.00	\$250.00	(\$150.00)
Taxes on Recordation & Wills	\$240,000.00	\$280,000.00	\$40,000.00
Cigarette Taxes	\$135,000.00	\$155,000.00	\$20,000.00
Meals Tax	\$145,200.00	\$230,000.00	\$84,800.00
Meals Tax Rec Park Concessions	\$1,000.00	\$0.00	(\$1,000.00)
Transient Occupancy Tax	\$45,000.00	\$100,000.00	\$55,000.00
E-911 Addressing Land Use	\$3,000.00	\$6,000.00	\$3,000.00
Communication Sales & Use	\$448,600.00	\$400,000.00	(\$48,600.00)
Solar Megawatt Revenue	\$1,400.00	\$0.00	(\$1,400.00)
Total	\$3,640,108.00	\$4,279,667.00	\$639,559.00

REVENUE GENERATED FROM OTHER SOURCES

**NOTE:

Fees are either greater than or equal to surrounding counties

Dog Tag Sales	\$4,000.00
Permits, Fees, Licenses	\$385,200.00
Fines & Forfeitures	\$191,800.00
Revenue/Use of Money & Property	\$161,200.00
Revenue from Use of Property	\$167,083.00
Law Enforcement/Court Costs	\$43,400.00
Charges for Rescue & Fire (Rescue Recovery)	\$900,000.00
Charges for Animal Shelter	\$1,550.00
Charges for Sanitation/Waste	\$8,000.00
Charges for Planning & Community Development	\$2,500.00
Miscellaneous Revenue	\$131,200.00
Recovered Costs	\$284,558.00
Service Charges	\$1,600.00
Non-Categorical Aid	\$1,253,679.00
State Shared Expenses	\$2,438,214.00
Categorical Aid	\$2,059,801.00
Transfer from Other Funds	\$113,438.00
TOTAL	\$8,147,223.00

SIGNIFICANT CHANGES

- (\$533,836) Personal Property Tax
- \$647,152 Real Estate Tax
- \$489,75 I Local Sales Tax & Use Tax
- (\$324,996) ARPA Grant Funds Depleted

REVENUE COMPARISON

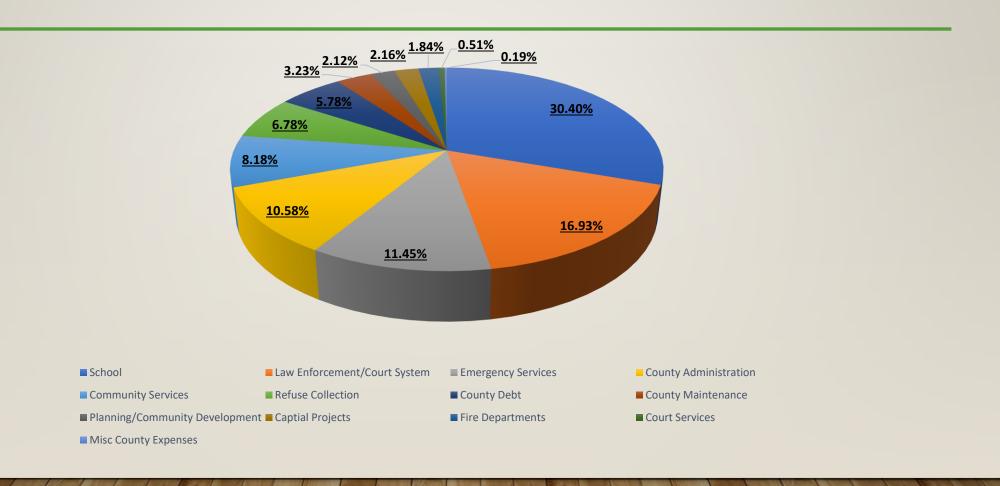
FY23/24	FY24/25	Difference
\$40,753,947.00	\$39,520,504.00	(\$1,233,443.00)

EXPENDITURES

EXPENDITURES BY DEPARTMENT

	FY2023-2024 Adopted	FY2024-2025 Request	Difference
Board of Supervisors	\$131,762.00	\$125,555.00	(\$6,207.00)
County Administration	\$3,415,258.00	\$4,517,462.00	\$1,102,204.00
Electoral board & Officials	\$247,099.00	\$278,609.00	\$31,510.00
Circuit Court	\$936,040.00	\$1,015,361.00	\$79,321.00
Commonwealth Attorney	\$661,802.00	\$761,161.00	\$99,359.00
Sheriff-LE	\$4,980,125.00	\$5,221,925.00	\$241,800.00
Volunteer Fire Departments	\$545,799.00	\$853,816.00	\$308,017.00
Westmoreland EMS	\$4,418,971.00	\$5,026,639.00	\$607,668.00
Court Services	\$235,609.00	\$234,478.00	(\$1,131.00)
Inspections	\$353,464.00	\$488,243.00	\$134,779.00
Animal Shelter	\$784,108.00	\$846,592.00	\$62,484.00
Street Lights	\$12,100.00	\$13,000.00	\$900.00
Refuse Collection/Waste	\$2,955,490.00	\$3,142,406.00	\$186,916.00
General Properties	\$1,420,179.00	\$1,495,775.00	\$75,596.00
County Health Department	\$266,126.00	\$284,755.00	\$18,629.00
Mental Health Services	\$84,618.00	\$97,289.00	\$12,671.00
Childrens Services Act	\$2,390,780.00	\$2,396,050.00	\$5,270.00
Community Colleges	\$11,476.00	\$12,098.00	\$622.00
Recreational Complex	\$20,265.00	\$19,529.00	(\$736.00)
Westmoreland Museum	\$40,000.00	\$40,000.00	\$0.00
Rappahannock Regional Library	\$548,439.00	\$606,990.00	\$58,551.00
Planning	\$493,648.00	\$607,685.00	\$114,037.00
Soil & Water Conservation	\$16,000.00	\$16,000.00	\$0.00
VPI Extension	\$56,040.00	\$68,694.00	\$12,654.00
Non-Departmental	\$233,499.00	\$265,550.00	\$32,051.00
Transfers	\$12,388,107.00	\$14,083,299.00	\$1,695,192.00
Capital Projects	\$68,933.00	\$1,002,484.00	\$933,551.00
Debt Service	\$2,775,006.00	\$2,679,624.00	(\$95,382.00)
TOTAL	\$40,753,947.00	\$46,201,069.00	\$5,447,122

PERCENTAGE OF OVERALL BUDGET 2024-2025



SIGNIFICANT INCREASES

- \$400,000 IT Equipment
- \$167,000 Economic Director Position
- \$308,017 Volunteer Fire Departments
- \$621,000 EMS, Nurse Practitioner/Additional Hires
- \$226,000 2 New SRO Positions
- \$285,456 Emergency Mgmt Communication Equip
- \$1,568,712 Local Effort to School
- \$999,474 HVAC Courthouse
- \$397,294 Salary Increases (3%)

Governor's Estimated Budget

Conference Budget

Compensation Supplement:

- Not funded in 2024-2025
- 1% Bonus Payment in 2024-2025
- 2% Salary Increase in 2025-2026

Compensation Supplement:

• 3% Salary Increase in each year of the biennium

EXPENDITURE COMPARISON

FY23/24	FY24/25	Difference
\$40,753,947.00	\$46,201,069.00	\$5,447,122.00

PROPOSED SALARY INCREASES BASED ON COMP STUDY

Note: Each \$0.01 of tax increase to real estate generates an estimated \$325,275.00 in revenue to the county

FY 24/25 SALARIES & BENEFITS	WITH 6% ALL EMPLOYEES	WITH 5% ALL EMPLOYEES	WITH 4% ALL EMPLOYEES	WITH 3% ALL EMPLOYEES	NO RAISES
Departments:					
	4.04.400.60	4.00 = 5.00	4.00.400.00	4.== 000.04	4.00 -01
County Administration	\$491,400.68		\$482,128.96		\$463,585.54
Economic Development	\$184,758.29	·	\$181,272.28		\$174,300.27
Commissioner Of Revenue	\$397,702.62		\$390,198.80		\$375,191.15
<u>Treasurer</u>	\$361,910.98	·	\$355,082.47	\$351,985.00	\$341,425.45
Accounting/Utilities	\$571,746.76	, ,	\$560,959.09		\$539,383.74
CSA	\$126,978.59		\$124,582.76		\$119,791.12
<u>IT</u>	\$224,053.01	\$221,939.30	\$219,825.59		\$211,370.76
Electorial Board	\$11,741.02	·	\$11,519.49	\$11,419.00	\$11,076.43
Registrar	\$127,916.31	\$126,709.55	\$125,502.79		\$120,675.76
<u>Clerk, Circuit Court</u>	\$434,444.32	\$430,345.79	\$426,247.26		\$409,853.13
Commonwealth Attorney	\$764,684.72	\$757,470.71	\$750,256.70	\$743,712.04	\$721,400.68
Victim Witness	\$91,811.06		\$90,078.78		\$86,614.21
<u>Inspections</u>	\$394,779.29	·	\$387,330.63	\$383,951.85	\$372,433.30
Planning	\$368,809.17	\$365,329.84	\$361,850.51		\$347,933.18
<u>General Maintenance</u>	\$359,267.47	\$355,878.16	\$352,488.84		\$338,931.58
Public Works Director	\$120,060.86		\$117,795.56		\$113,264.96
Washington District Sewer	\$53,900.78		\$52,883.79	\$52,422.47	\$50,849.79
Montross-Westmoreland Sewer	\$145,188.84		\$142,449.43	\$141,206.81	\$136,970.61
<u>Coles Point Sewer</u>	\$146,286.71	\$144,906.65	\$143,526.59		\$138,006.33
<u>Animal Control</u>	\$323,801.81	\$320,747.08	\$317,692.35	\$314,921.04	\$305,473.41
Sheriff'S Dept.	\$2,876,052.25		\$2,821,787.11	\$2,797,172.00	\$2,713,256.84
<u>Dispatchers</u>	\$971,195.56		\$952,871.12		\$916,222.23
<u>EMS</u>	\$3,613,933.11	\$3,579,839.40	\$3,545,745.70		\$3,409,370.86
<u>Part-Time</u>	\$847,555.57	\$839,559.77	\$831,563.96	\$824,310.03	\$799,580.73
	New Request:		New Request:	-	Current:
County Attorney	\$134,925.00		\$134,925.00		\$106,305
County Attorney	**Not subject to county				
	raises per contract	raises per contract	raises per contract		
Total	\$14,144,904.78	\$14,012,735.16	\$13,880,565.54	\$13,760,659.08	\$13,323,267.06

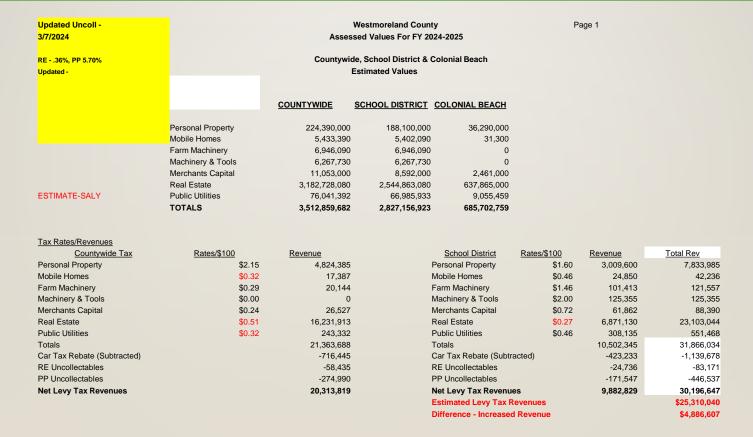
NOTE: Each 1% of Salary Increase generates an estimated \$131,604.00 expense to the county

PROPOSED COURSES OF ACTION

COURSE OF ACTION I ALL REQUESTS GRANTED, TAX RAISE TO COMPENSATE

Revenue:	
County Revenue	\$39,491,082.00
Fund Balance Appropriation	\$2,000,000.00
Tax Raise Adjustment (Tax Raise of \$0.11 County, \$0.05 School, +25.81%)	\$4,886,608.00
Total Revenue	\$46,377,690.00
Expenditures:	
County Expenditures	\$46,201,069.00
Total Expenditures	\$46,201,069.00
Net Income	\$176,621.00

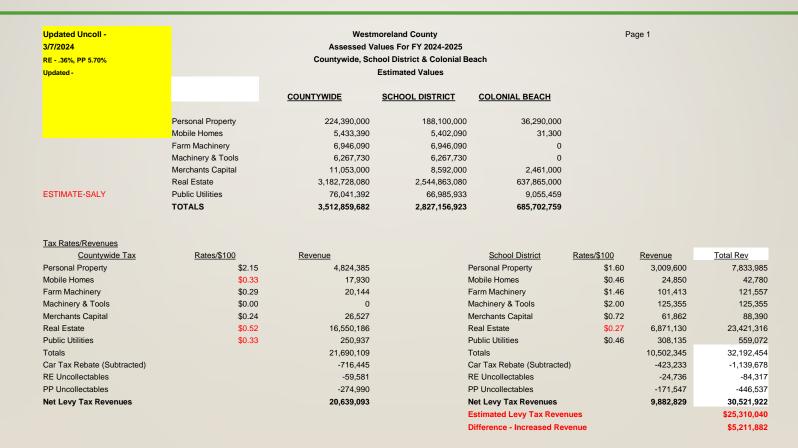
TAX RAISE OF \$0.11 COUNTY, \$0.05 SCHOOL



COURSE OF ACTION 1A ALL REQUESTS GRANTED, TAX RAISE TO COMPENSATE

Revenue:	
County Revenue	\$39,491,082.00
Fund Balance Appropriation	\$2,000,000.00
Tax Raise Adjustment (Tax Raise of \$0.12 County, \$0.05 School, +27.42%)	\$5,211,881.91
Total Revenue	\$46,702,963.91
Expenditures:	
County Expenditures	\$46,201,069.00
Additional 3% Recommendation from Comp Study	\$390,696.00
Total Expenditures	\$46,591,765.00
Net Income	\$111,198.91

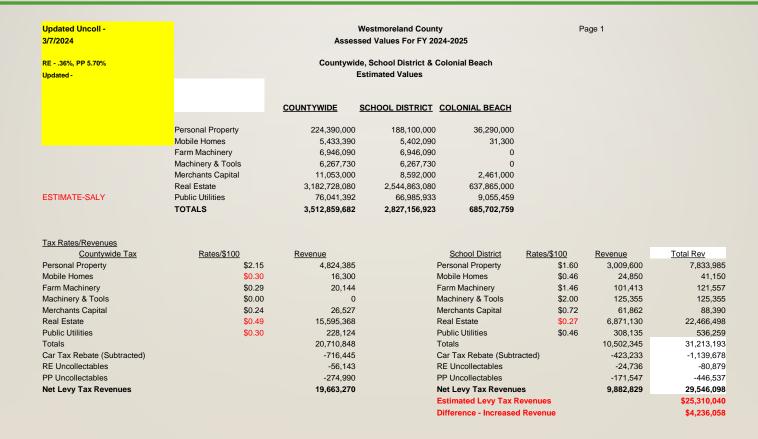
TAX RAISE OF \$0.12 COUNTY, \$0.05 SCHOOL



COURSE OF ACTION 2 REDUCTION/REMOVAL OF CERTAIN REQUESTS, TAX INCREASE TO COMPENSATE

Revenue:		
County Revenue		\$39,491,082.00
Fund Balance Appropriation		\$2,000,000.00
Removal of 2 New SRO Positions Without Grant	(\$73,438.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$29,422.00)	(\$102,860.00)
Tax Raise Adjustment (Tax Raise of \$0.09 County, \$0.05 School, +22.58%)		\$4,236,058.40
Total Revenue		\$45,624,280.40
Expenditures:		
County Expenditures		\$46,201,069.00
Reduction of VFD Additional Increase to \$50,000 each	(\$291,022.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$109,687.00)	
Reduce IT Equipment request from \$400,000 to \$300,000	(\$100,000.00)	
Reduce Office of Emerg. Mgmt. Equipment Request from \$300,000 to \$100,000	(\$200,000.00)	
Removal of 2 New SRO Positions Without Grant	(\$146,876.00)	(\$847,585.00)
Total Expenditures		\$45,353,484.00
Net Income		\$270,796.40

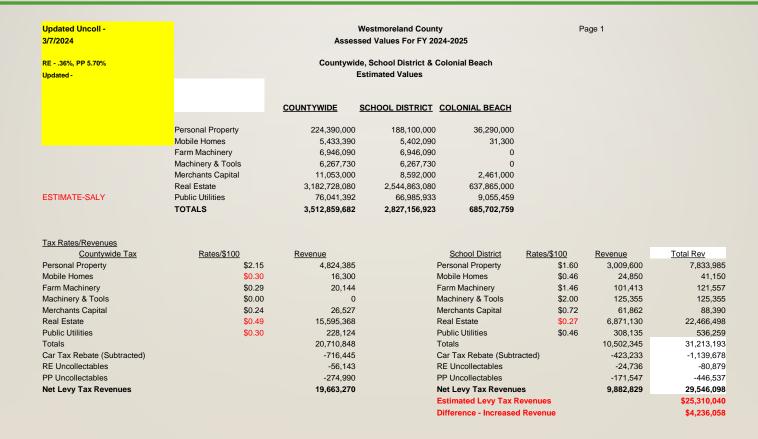
TAX RAISE OF \$0.09 COUNTY, \$0.05 SCHOOL



COURSE OF ACTION 3 REDUCTION/REMOVAL OF CERTAIN REQUESTS, TAX INCREASE TO COMPENSATE

Revenue:		
County Revenue		\$39,491,082.00
Fund Balance Appropriation		\$2,000,000.00
Removal of 2 New SRO Positions Without Grant	(\$73,438.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$29,422.00)	(\$102,860.00)
Tax Raise Adjustment (Tax Raise of \$0.09 County, \$0.05 School, +22.58%)		\$4,236,058.40
Total Revenue		\$45,624,280.40
Expenditures:		
County Expenditures		\$46,201,069.00
Reduction of VFD Additional Increase to \$50,000 each	(\$291,022.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$109,687.00)	
Reduce IT Equipment request from \$400,000 to \$300,000	(\$100,000.00)	
Reduce Office of Emerg. Mgmt. Equipment Request from \$300,000 to \$100,000	(\$200,000.00)	
Removal of 2 New SRO Positions Without Grant	(\$146,876.00)	
Reduce NN Free Health Clinic Request from \$42,756 to \$30,000	(\$12,756.00)	
Reduce Bay Aging Request from \$24,655 to \$17,000	(\$7,655.00)	
Reduce Healthy Harvest Request from \$10,000 to \$6,000	(\$4,000.00)	(\$871,996.00)
Total Expenditures		\$45,329,073.00
Net Income		\$295,207.40

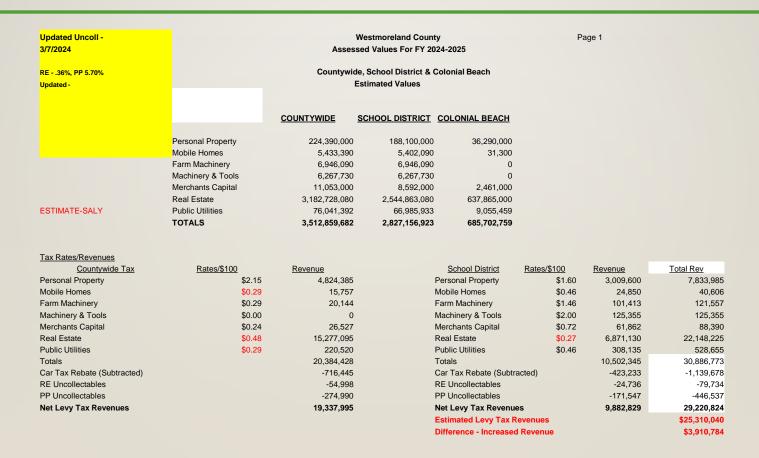
TAX RAISE OF \$0.09 COUNTY, \$0.05 SCHOOL



COURSE OF ACTION 4 REDUCTION/REMOVAL OF CERTAIN REQUESTS, TAX INCREASE TO COMPENSATE, REDUCTION OF SALARY INCREASE

Revenue:		
County Revenue		\$39,491,082.00
Fund Balance Appropriation		\$2,000,000.00
Removal of 2 New SRO Positions Without Grant	(\$73,438.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$29,422.00)	(\$102,860.00)
Tax Raise Adjustment (Tax Raise of \$0.08 County, \$0.05 School, +20.97%)		\$3,910,784.00
Total Revenue		\$45,299,006.00
Expenditures:		
County Expenditures		\$46,201,069.00
Reduction of VFD Additional Increase to \$50,000 each	(\$291,022.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$109,687.00)	
Reduce IT Equipment request from \$400,000 to \$300,000	(\$100,000.00)	
Reduce Office of Emerg. Mgmt. Equipment Request from \$300,000 to \$100,000	(\$200,000.00)	
Removal of 2 New SRO Positions Without Grant	(\$146,876.00)	
Reduce NN Free Health Clinic Request from \$42,756 to \$30,000	(\$12,756.00)	
Reduce Bay Aging Request from \$24,655 to \$17,000	(\$7,655.00)	
Reduce Healthy Harvest Request from \$10,000 to \$6,000	(\$4,000.00)	
Reduce Salary Increase to 3% Const Officers/1% County	\ - · · /	(\$1,028,644.45)
Total Expenditures		\$45,172,424.55
Net Income		\$126,581.45

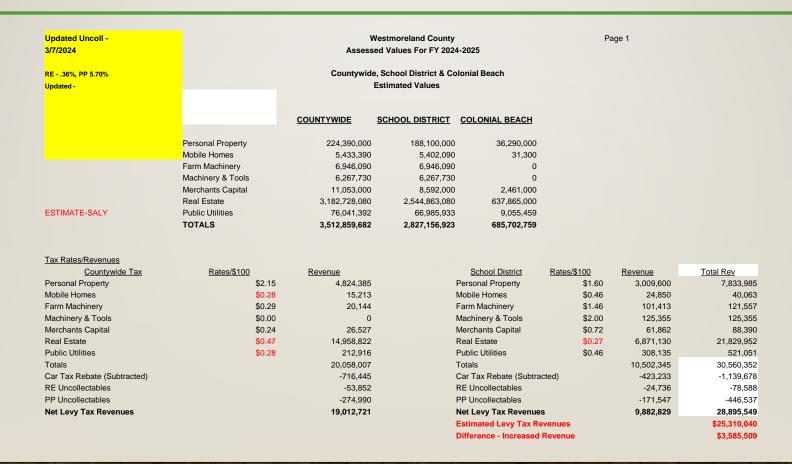
TAX RAISE OF \$0.08 COUNTY, \$0.05 SCHOOL



COURSE OF ACTION 5 REDUCTION/REMOVAL OF CERTAIN REQUESTS, TAX INCREASE TO COMPENSATE, REDUCTION OF SALARY INCREASE

Revenue:		
County Revenue		\$39,491,082.00
Fund Balance Appropriation		\$2,000,000.00
Removal of 2 New SRO Positions Without Grant	(\$73,438.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$29,422.00)	(\$102,860.00)
Tax Raise Adjustment (Tax Raise of \$0.07 County, \$0.05 School, +19.35%)		\$3,585,510.00
Total Revenue		\$44,973,732.00
Expenditures:		
County Expenditures		\$46,201,069.00
Reduction of VFD Additional Increase to \$50,000 each	(\$291,022.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$109,687.00)	
Reduce IT Equipment request from \$400,000 to \$300,000	(\$100,000.00)	
Reduce Office of Emerg. Mgmt. Equipment Request from \$300,000 to \$100,000	(\$200,000.00)	
Removal of 2 New SRO Positions Without Grant	(\$146,876.00)	
Reduce NN Free Health Clinic Request from \$42,756 to \$30,000	(\$12,756.00)	
Reduce Bay Aging Request from \$24,655 to \$17,000	(\$7,655.00)	
Reduce Healthy Harvest Request from \$10,000 to \$6,000	(\$4,000.00)	
Reduce Salary Increase to 3% Const Officers/1% County	(\$156,648.45)	
Reduce Refuse Expenses	(\$300,000.00)	
Reduction of Controllable Expenses	(\$200,000.00)	(\$1,528,644.45)
Total Expenditures		\$44,672,424.55
Net Income		\$301,307.45

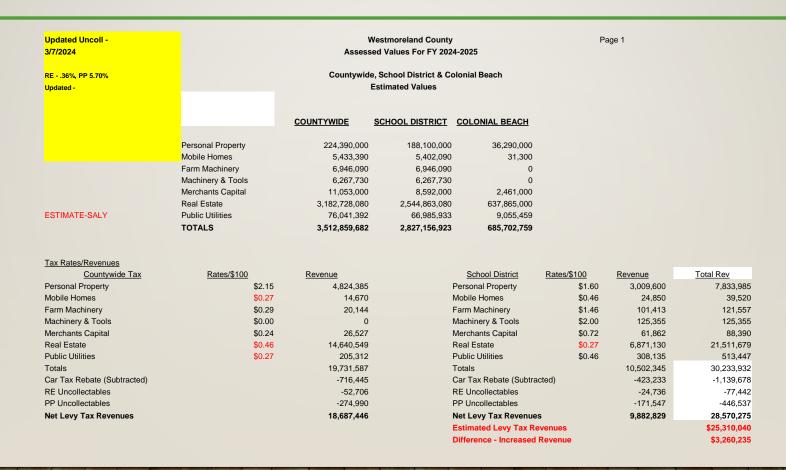
TAX RAISE OF \$0.07 COUNTY, \$0.05 SCHOOL



COURSE OF ACTION 6 REDUCTION/REMOVAL OF CERTAIN REQUESTS, TAX INCREASE TO COMPENSATE, REDUCTION OF SALARY INCREASE

Revenue:		
County Revenue		\$39,491,082.00
Fund Balance Appropriation		\$2,000,000.00
Removal of 2 New SRO Positions Without Grant	(\$73,438.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$29,422.00)	(\$102,860.00)
Tax Raise Adjustment (Tax Raise of \$0.06 County, \$0.05 School)	, in the second of the second	\$3,260,235.00
Total Revenue		\$44,648,457.00
Expenditures:		
County Expenditures		\$46,201,069.00
Reduction of VFD Additional Increase to \$50,000 each	(\$291,022.00)	
Remove 2 New Requested Empl. From Commissioner of Revenue	(\$109,687.00)	
Reduce IT Equipment request from \$400,000 to \$300,000	(\$100,000.00)	
Reduce Office of Emerg. Mgmt. Equipment Request from \$300,000 to \$100,000	(\$200,000.00)	
Removal of 2 New SRO Positions Without Grant	(\$146,876.00)	
Reduce NN Free Health Clinic Request from \$42,756 to \$30,000	(\$12,756.00)	
Reduce Bay Aging Request from \$24,655 to \$17,000	(\$7,655.00)	
Reduce Healthy Harvest Request from \$10,000 to \$6,000	(\$4,000.00)	
No Salary Increase	(\$397,277.14)	
Reduce Refuse Expenses	(\$300,000.00)	
Reduction of Controllable Expenses	(\$200,000.00)	(\$1,769,273.14)
Total Expenditures		\$44,431,795.86
Net Income		\$216,661.14

TAX RAISE OF \$0.06 COUNTY, \$0.05 SCHOOL



NEXT STEPS

- Await Legislature to finalize the budget
 - Make necessary adjustments to county budget
- April 22 BOS Work Session
 - BOS Chooses Course of Action
- April 26 Special Meeting Approve Proposed Budget



