# Westmoreland County, Virginia Director of Finance

## **Exciting Opportunity**

An opportunity to guide financial stewardship in a community that blends rich history with forward-looking progress. Westmoreland County, Virginia—located on the Northern Neck between the Potomac and Rappahannock Rivers—is the birthplace of George Washington and James Monroe, and home to a proud tradition of service and growth.



It's a great time to join our leadership team as we prepare for a strong financial future. The County is embarking on a five-year capital improvement plan, maintaining Aa2/AA credit ratings, and consistently achieving balanced operations.

We are seeking a Director of Finance to lead the County's fiscal strategy, oversee financial operations, and ensure transparency and accountability in service to our residents. If you're ready to make a significant impact, we invite you to apply for this high-level leadership position.

### The Community



Nestled in Virginia's beautiful Northern Neck Peninsula, Westmoreland County (population 19,235) is framed by the Potomac River to the north and the Rappahannock River to the south. The County is just 65 miles northeast of Richmond and 100 miles southeast of Washington, D.C., offering both rural charm and proximity to major metropolitan areas.

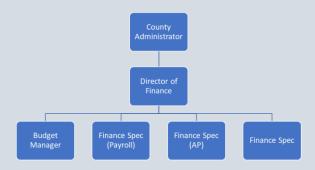
With a storied history as the birthplace of George Washington and James Monroe, Westmoreland blends deep tradition with steady progress. Residents enjoy a strong public school system—including the County's new Westmoreland High School—alongside scenic waterfronts, farms, historic landmarks, artisan wineries and breweries, state parks, and vibrant small towns such as Colonial Beach and Montross, the County seat.

Life in Westmoreland County offers the best of small-town Virginia. Neighbors know one another, community events bring residents together, and the pace of life allows people to truly enjoy their surroundings. With its affordable cost of living and safe communities, Westmoreland delivers a lifestyle that combines rural ease with convenient connections.

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### **The Organization**



Westmoreland County is governed by a fivemember elected Board of Supervisors and managed by a dedicated workforce of approximately 200 employees. The County's annual operating budget of \$50 million is guided by a commitment to financial stewardship, responsive service, and forwardlooking innovation.

Key financial strengths include:

- Strong Credit Ratings: Aa2/AA from Moody's and S&P.
- Balanced Operations: The general fund has historically been structurally balanced, with recurring revenues meeting recurring expenditures.
- Responsible Reserves: An unassigned fund balance consistently maintained at or above the County's 15% target policy.

 Prudent Debt Management: Full compliance with the County's debt-to-assessed value and debt service-to-expenditures policies.

Looking ahead, the County is preparing to launch a five-year capital improvement plan to strategically invest in facilities, infrastructure, and services that will support long-term community growth.



#### The Position

The Finance Director is a working-manager role charged with guiding the County's financial operations with clarity, accountability, and strategic foresight. Reporting directly to the County Administrator, this position is instrumental in shaping Westmoreland's fiscal future.

#### **Key Responsibilities**

- Lead preparation and management of the annual budget, audits, and financial reports.
- Present clear, accessible financial information to elected officials, staff, and residents.
- Ensure compliance with GASB standards, policies, and applicable laws.
- Strengthen internal controls and streamline financial processes.

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- Collaborate with department heads to align fiscal strategy with community priorities.
- Manage and mentor staff.



#### The Ideal Candidate

Westmoreland County seeks a principled, collaborative financial leader who combines technical expertise with strategic vision.

**Desired Qualifications** 

- Bachelor's degree in Accounting, Finance, or Public Administration (Master's preferred).
- CPA or Certified Government Finance Manager (strongly preferred).
- Minimum of five years of progressive leadership experience in governmental finance.

# **Application & Selection Process**

Qualified candidates are invited to submit a cover letter and resume to:

jimtaylor@westmoreland-county.org

This position is open until filled.

- Proven expertise in accounting, budgeting, and financial systems.
- Exceptional communication skills, with the ability to present complex data clearly.
- A transparent, team-oriented leadership style dedicated to service and trust-building.
- Experience with Bright BAI financial system preferred

### **Compensation & Benefits**

- Hiring range: \$110,000 \$138,411 \$166,111, commensurate with qualifications and experience.
- Comprehensive benefits package, including:
  - ✓ Health, dental, and vision insurance
  - ✓ Virginia Retirement System (VRS) participation
  - ✓ Paid holidays and annual leave (frontloaded for new hires)
  - ✓ Life insurance and supplemental benefits

Applications will be reviewed on a rolling basis as they are received.

Equal Opportunity Employer

